

September 8, 2006

To whom it may concern,

This is a letter of reference for Michael Louter.

My name is Glen Pernía. I am co-owner of two New Jersey-based companies: the Soccer Domain, an indoor training facility, and Ashley's Soccer Camp, a soccer training organization with a full-time staff of thirty coaches. We teach children aged 4-18 in teams, clinics and camps, and operate the indoor facility year-round with a variety of teaching classes, leagues and tournaments.

Michael was employed as a full-time Staff Development Officer from February 2005 to June 2006. His primary function was to teach our full-time coaches in all aspects of their work (on and off-field). This involved conducting in-house staff training sessions, writing curricula and lesson plans for their use, observing and evaluating training sessions, and debriefing the sessions with the coach (oral and written evaluations). Additionally, Michael contributed much of his considerable expertise to improving our existing curricula, implementing new ideas and a higher level of coaching to the Academy, our elite-level coaching program, and improving the professionalism and record-keeping of our coaches.

During his time with us Michael took our staff training program to a new level. His expertise and firm but compassionate demeanor earned him the instant respect of my staff. Michael's wonderful personality, his ability to educate, and his knowledge of the game were invaluable to the development of our coaches. In the sixteen months that Michael was with our company he fulfilled his role completely: our staff is significantly better now than at any time previously.

Michael's playing ability, prior credentials and impressive résumé did not fully prepare us for the massive positive impact Michael had on our company. His desire to constantly improve and challenge those around him is tangible. He applies the same principles to himself.

Michael is well presented, keeps meticulous records, and has high standards of behavior and discipline. He is always very punctual and reliable. He developed excellent relations with all our staff. Michael is a wonderful human being, gifted with a personality that is warm, loving, intense, intelligent, driven and skilled. He is greatly missed and will never be replaced adequately.

I would not hesitate to recommend him for a coaching position.



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Please feel free to contact me if you should require any further information about Michael.

Yours faithfully,



Glen Pernía
Vice President



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